



**REQUEST FOR PROPOSALS
QUESTIONS AND ANSWERS FROM THE
INFORMATION CONFERENCE HELD ON MARCH 18th
MARCH 2016 FHA (RE-POSTING OF DECEMBER 2015 FHA RFP)**

General Information

- ◆ Follow all instructions for submission of the proposal exactly. If instructions aren't followed the submission will not be considered.
- ◆ All proposals must be submitted electronically per the instructions. Hand-delivered or hard copy proposals will not be considered.
- ◆ All information for your proposal must be submitted at one time. Please keep in mind that excessively large file sizes (over 10 MB) may be rejected by our e-mail system so please keep graphics and logos to a minimum.
- ◆ Proposals must be received no later than midnight on Sunday, April 3, 2016.
- ◆ Once you submit your proposal, make sure you print the submission receipt for your records. This is proof that you submitted your proposal by the deadline. If you do not receive an auto-response immediately upon submission of your proposal, contact Resource Development at (805) 884-7220 no later than 9:00 AM on April 4, 2016.
- ◆ Proposals are reviewed by an interdisciplinary team comprised of TCRC Services and Supports Managers, Quality Assurance, clinicians (if applicable), and Resource Development. An objective scoring tool is utilized to review the proposals. An in-person interview may be requested before the RFP is awarded.

Q: Will TCRC dictate how much the FHA will pay the family home provider?

A: TCRC will not dictate how much the FHA will pay the family home provider but there is an expectation that the pay will be reasonable enough to attract sustainability. Rates paid to family home providers will be evaluated by TCRC to ensure that it is consistently supporting quality services.

Q: If an individual requires a higher level of care is there any way that TCRC can reimburse at a level higher than the Level 4i rate?

A: At this time, TCRC's unmet needs do not exceed the Level 4i service model. If such needs arise in the future it will be evaluated at that time.

Q: Are there any rules that would require the family home provider to have another primary source of income?

A: No, there are no rules which require the family home provider to have another primary source of income, nor is this prohibited as long as the quality of support provided to the individual receiving services is not disrupted.