



SUMMER 2013 REQUEST FOR PROPOSALS QUESTIONS AND ANSWERS FROM THE JULY 10, 2013 INFORMATION CONFERENCE

- Q: How will the start-up funds be distributed?
A: An advance of 10% can be given for the BMP; 25% can be given for the residential facilities. The remaining start-up funds will be paid upon documentation of receipts and only after a site has been identified.
- Q: What percentage of individuals served will be ambulatory vs. non-ambulatory?
A: For the specialized residential facilities, all individuals currently identified are ambulatory. However, we ask that providers have at least one bed designated for the use of a non-ambulatory individual in the event there is a change in the ambulatory status of an individual served.
- Q: The Behavior Management Program (BMP) RFP states that the initial number of supported individuals will be fifteen. Will these 15 individuals start receiving services all at once or will the selected provider start out serving just a few individuals and gradually increase?
A: Due to the specialized needs of the individuals served, we ask that providers gradually admit people into their program.
- Q: Will any of the individuals served come from local homeless shelters?
A: It's possible, but typically not. The individuals served in these Community Placement Plan (CPP) programs come from a State Developmental Center (SDC), Institution for Mental Diseases (IMD), or any other locked facility.
- Q: What is the name of the Housing Corporation TCRC is working with?
A: Tri-Counties Community Housing Corporation.
- Q: Will the Housing Corporation own the home and have the provider rents from them?
A: Yes.
- Q: Who pays for any architectural modifications to the home?
A: The majority of architectural modifications will be paid by the Housing Corporation.

- Q: What is the time line for developing a home?
A: This is mainly dependent upon finding a location. However, all start-up funds must be expended within in 3 fiscal years.
- Q: Do the bedrooms need to be private?
A: Yes, only one person per bedroom.
- Q: What are the rates for the Specialized Residential Facility (113) home?
A: Currently the Statewide Median rate for a 4-bed CPP home ranges up to \$17,682 (minus any reductions). Please note that rate negotiations are based upon the specific services being developed and the needs of the individuals to be supported and as a result, the rate will be based on necessary costs for the home. Our current maximum 4-bed CPP home rate is approximately \$12,000 and all costs submitted to TCRC on the cost statement must be justified.
- Q: What are the rates for the Behavior Management Program (BMP)?
A: The rate is up to \$72.42/day per person with a 1:3 staff to participant ratio. This is a temporary payment rate set by the California Department of Developmental Services (DDS).
- Q: Are transportation costs allowable with the start-up funds?
A: Yes.
- Q: Would the regional center consider developing the BMP in the Five-Cities areas instead of Nipomo?
A: Yes.
- Q: When are the proposals due?
A: Proposals must be submitted by midnight on 7/28/13. Please keep the automated response as a receipt for your submission. NOTE: If you do not receive the auto response immediately upon submission, you must notify David Shon at dshon@tri-counties.org by noon on 7/29/13. Additionally, if you do not receive a written notification on whether your proposal was accepted for review from TCRC by August 1, 2013, you should contact TCRC Resource Development at (805) 884-7220 and verify that your proposal was received.
- Q: What is the time line after our proposals are submitted?
A: This depends on the number of proposals submitted. We use an interdisciplinary approach to reviewing the proposals and also look at the performance record of providers within TCRC and other vendoring regional centers.